



Case Study- A leading Share Brokerage company

The Customer

Customer is a leading brokerage house with over 20 years of experience in the financial sector and a member of various exchanges in the capital and commodity markets.

In order to meet their customer goals, company required a robust IT infrastructure. Customer sought a cost-effective managed service provider who can offer high service uptime with a committed Service Level Agreement.

Building the Solution

Customer required a robust and scalable solution, to offer web based trading system that would be available with minimal disruptions. Users needed a high performance access to critical business applications, linked to a centralized, remotely hosted server and storage system.

eROADS had a long standing relationship with the customer and had already provided them with high quality service thru its Facility Management Services. We were supporting their existing server and network connectivity issues at New Delhi and other branch locations.

eROADS acted as a Managed Service Provider to handle growing need IT infrastructure need including hosting, storage, security and connectivity.

Why eROADS?

- Carrier neutral facility
- Fully managed and monitored on demand storage services.
- Predictable monthly service costs
- Fully scalable with expand as you grow model.

- Lower total cost of ownership
- Enabling in-house team to focus on core and strategic areas
- Dependable SLA

"It has been a wonderful experience working with eROADS in past 2 months. We are totally out of touch with our day to day IT hassles and able to focus on our core business. We initially started with SBS server and later shifted total IT infrastructure to eROADS from servers to VAST. We choose eROADS over other service providers because of their exceptional commitment and domain expertise in trading industry."

Director, Brokerage House

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Moving Forward

eROADS was able to design IT infrastructure architecture in two months, deploy new hardware, VSAT's to seamlessly integrate and provide managed hosting, storage services in the Data Center. Customer has outsourced its entire IT infrastructure to eROADS.